



## Sales Manager

- Newport (Free Parking)
- Permanent, Full Time, 40 Hours per week, working 5 days out of 7
- Competitive Salary depending on experience + excellent benefits
- Benefits Package Includes:
  - Annual Performance Bonus
  - Company Car
  - Private Healthcare (Individual)
  - Gym & Leisure Membership (Yourself & Partner)
  - Life Assurance
  - Enhanced annual leave which increases with length of service, company pension scheme, cycle to work scheme, unrivalled lifestyle and retail discounts as well as unlimited career development opportunities

Aspire Recruitment Services are privileged to be working in collaboration with a prestigious destination venue, located at the gateway to South Wales. Their portfolio includes a collection of unique hotels, luxury self-catering Lodges, luxurious spas, highly acclaimed golf courses, diverse restaurants, award winning conference and events facilities and an international convention centre. Their reputation is founded upon exceptional service, outstanding hospitality and exceeding expectations, all of which depend on the outstanding personalities, performance and professionalism of their exceptional team of people.

Due to continued growth, we are recruiting for an experienced Sales Manager to join the dynamic team, focused on the development of their International Convention Centre. This is a unique opportunity to join a business where no two days are ever the same, working alongside the most passionate, enthusiastic and driven team members in the industry.

The successful candidate will be expected to:

- Develop new relationships within identified markets in accordance with the Sales Team strategy.
- Build and develop relationships with agents, corporate clients and affiliate partners for the growth of the business.
- Acquire, expand and convert all available business, actively promoting and selling the facilities of the Convention Centre at all times.
- Offer a proficient and professional service throughout the bidding and tender process, winning new and repeat business to exceed targets in accordance with budget.

To be considered for this opportunity you will be:

- An experienced Sales and Business Development professional within the hospitality and events sector, or from a different sector with ambitions to transfer your skills and expertise.
- Customer-centric with a passion for service excellence.
- Ambitious, tenacious and committed to business growth.
- Highly communicative with the ability to establish and develop relationships across all platforms.
- Motivated to exceed competitive targets.

Aspire Recruitment Services are able to offer a unique insight into the employee culture, unlimited career potential and exceptional benefits available when working with our esteemed client. To discuss this opportunity, or any others within the collection, contact Aspire Recruitment Services in confidence, for an informal discussion.

Aspire Recruitment Services Ltd. are acting as an Employment Agency in respect to this vacancy.

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**Key Words:**

“Sales Manager” or “Sales and Events Manager” or “Conference and Events Sales Manager” or “Conference Sales” or “Conference Sales Manager” or “Events Sales” or “Event Sales Manager” or “Hotel Sales” or “Hotel Sales Manager” or “Convention Sales Manager” or “Convention Sales” or “Conference Centre Sales” or “Hospitality Sales Manager” or “Hospitality Sales” or “Exhibition Sales Manager” or “Exhibition Sales Manager” or “Venue Sales Manager” or Venue Sales”